

AMERICAN SOCIETY OF HEATING  
AND VENTILATING ENGINEERS

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A CHECK LIST OF ITEMS  
TO BE REPORTED

- 1. PRESIDING OFFICER
- 2. CALL TO ORDER  
(TIME & PLACE)
- 3. ROLL CALL
- 4. APPROVAL OF MINUTES
- 5. REPORTS
- 6. ELECTION  
MEMBERS  
OFFICERS
- 7. OLD BUSINESS
- 8. NEW BUSINESS
- 9. SPEAKER  
(TITLE)  
(BUS.)  
(CITY)  
SUBJECT
- 10. DISCUSSION
- 11. MOTIONS
- 12. RESOLUTIONS
- 13. OTHER FEATURES
- ADJOURNMENT

The January meeting was held at the Prescott Hotel, January 18th.  
at 7.00 pm.

The president opened the meeting with a toast to the Queen.

The minutes of the previous meetings of November and December  
were then read and approved unanimously.

Due to the unavoidable absence of the guest speaker for the  
evening, Mr. Phipps of Preston-Phipps Inc. a panel discussion  
was held on the business of "Shopping" by contractors, sub-  
contractors etc.

A very lively discussion then ensued during which all sides,  
engineers, suppliers and contractors stated their views, and  
was agreed by all that this business of "shopping" was very  
bad.

Many opinions were given on how to stop this practice, among these  
being tighter specifications, naming of sub-contractors and  
suppliers of equipment on tenders, and the practice of the owner  
trying to get the general contractor to lower his bid to cease,  
as after all, the owner will only get what he is willing to pay  
for.

A motion by Stan Bullis, seconded by John Green and carried  
unanimously then adjourned the meeting.

